EstiCenter™ ™

Estimating on steroids
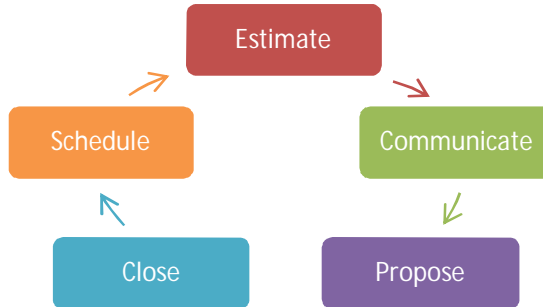**www.EstiCenter.com**

Integrated with

Accounting, Business Alerts & Processes, Customer Relationship Management, Document Management, Marketing and Project Management

Your data, your documents – Anywhere, anytime, anyway™

The All-in-One _integrated_ solution for estimating & your complete interaction with your customers
EstiCenter: Because estimating is the center of business!!
Designed to make your estimates more accurate and profitable, reduce estimating time, define scope of work, reduce staff-to-staff communication time, address hazard and insurance needs and increase closure rate.

Estimate

Schedule

Communicate

Close

Propose

Easy to use

99+% of all you need to do is only one or two clicks away!

Truly Integrated

Integrated with your most important business applications!

Clarify estimate scope of work with areas included and excluded details (free form text))

Create virtually any type of estimate desired! Sort Index provides printout, display and relationship order; Type, Abbr, Description (free form text), Rate, UOM, Qnty & Cost can be changed per row. Subtotals updated by row. Update used to provide mass or specific Rate changes. All rows sourced from user-selectable content & fully customized to your business environment

Detail or summary estimates by using Print Row option; Print $ to print amount for specific row; Costing by row; internal & external comments supported; Grand Total updated dynamically as changes are made

Alternative Bids allow estimate add-ons for potential up-sells & higher profits

Track change orders by job for the life of the job!

Security prevents core proposal changes after closure.

Output to Proposal Agreement is what you see/what you get.

EstiCenter/Project Management Application Integrations (Major)					
Accounting/ERP	Business Alerts and Processes	Business Intelligence	Customer Relationship Mgmt	Document Management	Microsoft Office (Outlook/Word/Excel)
Optional	Optional	Optional	Included	Optional	Included
The EstiCenter/Project Management application and associated data can exist on your network and under your control					

EstiCenter/Project Management User Options					
Cloud	Local User	Mobile User	Remote Office	Remote User	Web
Yes	Yes	Yes	Yes	Yes	Yes

All estimate data is fully content searchable or one-click export to Excel for later analysis.

TSI

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EstiCenter™ - Estimating on steroids™ - Return on Investment and Savings

Savings Area and Item	Description	Savings Impact
Estimates and Proposals	Intricate detail or summary-based estimates or a mixture. Print some lines and not others as desired! Add internal and external comments.	Improve accuracy and accountability. Estimating, communications and support time can drop significantly. Estimate and propose virtually anywhere, anytime or anyway.
Alternative Bids	Add-ons for customer review for immediate or later acceptance with pricing and other details	Enhances profitability by estimate and provides customer with additional perspectives on estimate to meet current and future budgets.
Items included or excluded	Clarify scope of work to be done with items included and excluded. Ever had a customer think something was included in a job when it wasn't?	Provide a consistent image on expectations for the customer on what is or is not included with the job or project. Consistently communicate scope of work to both customer, project manager and workers.
Microsoft Office Integration	One-click integration to Outlook, Word and Excel	One click access to Microsoft Office: Outlook (emails, calendar and scheduling), Word (documents or templates) or Excel for spreadsheets, graphs and data analysis.
Business Alerts and Process Management	Real-time alerts and notifications on business critical issues such as KPI, estimating, financial, site and job issues.	Reduce operational costs by freeing up personnel to focus on more cost-effective activities to improve revenue streams.
Safety, hazards & insurance	Single location for all safety, hazard and insurance issues by estimate.	Communicate safety, insurance as well as Federal, State or local compliant information to all involved employees and contractors working on the job or project.
Workflow automation	Optimize employee tasks and enhance productivity	Employee processes effectively optimized.
Directions and mapping	One-click access print for directions in multiple languages.	Provide easy to follow directions: turn-by-turn, mile-marker by mile-marker; street by street Directions are easy-to-follow in a turn-by-turn manner! In addition to English, multiple languages are supported including Spanish, German, French, Italian and several more!
Pictures	A picture is worth a 1000 words! Take pictures of anything on the job or project for inclusion on Proposal Agreement and Work Orders.	Pictures can be printed in color and retained with the estimate. High or low resolution supported from mobile devices such as PDA/SmartPhone & cameras! Clarify jobsite location, work to be performed, hazardous areas etc.
Accounting Interface	Transfer customer, billing and job data seamlessly	Accounting and job data is more accurate and timely with fewer errors
Job Estimate report	Job Estimate report for review prior to generating a Proposal Agreement for customer.	Job Estimate provides an internal hardcopy of what has been estimated
Proposal Agreement	Proposal Agreement including pictures and many other options for acceptance.	Proposal Agreement can be detailed or summary or anything in-between. Print a hardcopy or email as a PDF.
Work Order report	Work Order for the work to be performed at the job or project site. Includes internal comments and pictures.	Work Order itemizes time, materials and other areas for employees and subcontractors.
Job Hazards report	Provide job/site/project hazards to those working on the job.	Better prepared workers on the job site-environment improves profits, reduces liability and encourages more professionalism.
Legal	Standard and per estimate legal terms and conditions	Estimates focused on customer requirements and nuances
Customer relationship management	Retain prospect, customer and estimating information in one place. Communicate with your customers and prospects.	Single focused view of your relationship with the customer. Improves business decisions and processes. One click communications!
Job details	By estimate maintain bill-to, jobsite and various contacts	Single focus for estimate and job information
50+ reports	Work Order Efficiency; Job Closure, Job 'packet' and more….	Reports provide a single or group estimate or estimator review.
Secure and customizable	Data can be secured, managed and monitored for security on a field-level basis	Estimates are secure and accessible as needed
Anywhere, anytime, anyway	Create estimates anywhere, anytime and anyway.	Improves speed and organizational employee efficiencies.

Estimates and proposals may be created and updated under close organizational control. Estimates and proposals are accessible via a secure link to all authorized personnel in their original form. Data and documents may be secured. Authorized users may update estimates as necessary with comments and notes at any time in a workflow environment. Business processes are improved through strategic use of the Estimate/Project Management application.